

Lionel Yves Kpessou MIGAN

Business and Project management

Born in March 15, 1985 to Cotonou

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PROFIL

Lionel MIGAN is a professional with has over seven years of experience in event coordination, project management, leading teams, logistics management and in social protection in Benin.

As founder member of the NGO Association Share, he is, as vice president and project manager, in charge of the promotion of inventors / innovators in the crafts section and poverty alleviation in rural communities.

To achieve his objectives, in collaboration with others, he has established two initiatives called "Carrefour International de l'Innovation à Cotonou (CINC)" {Cotonou International Forum for Innovation} and "Meilleur Artisan du Benin (MAB)" {Best Benin Artisan}.

Migan has real potential in the process of collecting and fundraising, and as such is member of several associations and service clubs.

He holds an MBA in Project Management and a Master in International Management with specialization in Economics and Mention Management, International Business and Economics Engineering with specialties in International Affairs (2008-2009). He also holds a certificate in STEM MOOC organized by the U.S. State Department and is certified in Control and Observation of elections organized by the African Network with Electoral Competence, RACE and the Embassy of the United States in Benin. He has been a member of the Entrepreneurship Commission and of the Democracy and Good Governance Committee of the Youth Council of the U.S Ambassador in Benin.

PROFESSIONAL EXPERIENCE

La Passerelle NORD-SUD (09/18/2017-01/25/2019): Charge de mission:

- Canvassing companies,
- Framework agreement signature,
- Analysis and market study,
- Accompaniment of public in mobility of insertion.

World Bank Benin Office (04/27/2015- 06/30/2016)

STC Consultant in Benin E-learning Project

- Administrative tasks (MS office suit, PDF, database, qualitative data collection, etc.);
- Coordinating and supervising day to day activities (trainings, advisory services);
- Coordinating research universities all over the country;
- Monitoring revenue expenditure;
- Participating in training, supervision and team meetings;
- Researching, confirmation and Close out of all logistics and invoices for the four focus group in June 2015 and for the synthesis workshop in August 2015.
- Preparation, monitoring and evaluation the project;
- Providing general information and logistic support to participants as requested;
- Taking note (verbatim) for all discussions.
- Drafting and sending to project coordinator and Task Team Leader reports for focus groups and synthesis workshop;
- Continuing to monitor and evaluate elearning project through elearning Benin Facebook page and LinkedIn page (<https://www.facebook.com/groups/eLearningBenin/>);
- Public relations experience: Continuing to present elearning project to the students and professors in the universities and institutions;

NGO "Share" (22/10/2010- present): Volunteer work

Co-Founder of NGO

Vice-president in charge of Intellectual and Scientific department of Cotonou International Forum for New Discovery (CINC)

- active member in the design of initiatives,

- coordinating research innovators / inventors and identifying participants, speakers all over the country,
- Seeking funding from partners and companies,
- preparation and coordination of intellectual activities (forum on entrepreneurship, roundtable on intellectual property, business meeting, thematic conferences on the role of research and innovation in our education system and for development,
- support the coordination of project budgets with financial responsibility,

NGO "Share" (22/10/2010- present)

Co-Founder and Organizing Committee

Organizing Committee Vice-president and Chief project: Best Benin Artisan, MAB

- Active member in the design of the initiative, database and training centers of Benin artisans, craftsmen research across the country , preparation of intellectual activities, training on entrepreneurship with a senior expert from the Dutch PUM,
- Mobilization of financial and logistics resources and subsidiaries of the project: mounting funding application files and their submission to local banks (BIBE, BSIC, Continental Bank, Ecobank Benin) and regional and international financial institutions (BOAD, BID)
- Active member in the preparation of logistics in the composition of the coordination, sharing out, monitoring, control and evaluation tasks.

International Youth Workshop Fair (10 -13/10/2011)

Member of the coordination team

- coaching 80 young Beninese people selected in order to convince by their communication,
- Member of the coordination team in charge of registering over 400 participants online; booking all hotel rooms and repartition of participants from more than 20 countries;

MAERSK LINES (SAFMARINE) Benin (07/ 06 - 06/09/2010)

Import and Export Assistant

Management of ships booking, in charge of updating dates of arrival and departure of ships in various software; customers care; documentation in the Export- Import department.

NERE 2A Advertising Agency (11/06/2007 -07/05/2010)

Sales Assistant

- Design, writing, monitoring and evaluation of the company's business plan
- Contract negotiations with potential partners and customers

Education and skills

- **ESG Paris: MBA** in Project Management (2015 February-to 2016 November)
My Thesis topic is "EVALUATION OF THE PERFORMANCE OF MOBILE TELEPHONY COMPANIES IN BENIN BY THE DATA ENVELOPMENT ANALYSIS (DEA) METHOD."
- **ISCID-CO: Master1** in International Management and Economic Sciences and Management, International Business and Economics Engineering with specialization in International Business (2008-2009).
- **ISCID-CO: Bachelor's degree** in Management & International Business Studies, Economics and Management, Management (2007-2008).
- **University of BENIN "ABOMEY-CALAVI" (National Institute of Administration and Magistrature « ENAM »)** DUEL1 in Diplomacy and International Relations (DRI) (2003-2005)

Private Public Partnership (PPP): Comment offrir de meilleures infrastructures pour les services publics by the World Bank Group through OLC of 06/13/2016

Learning "Questions Stratégiques" MOOC in www.france-universite-numerique-mooc.fr website of 09/14 to 11/20.

Learning "Disaster Risk Management" in World Bank Academy (Open learning campus) of 02/11/16 to 02/23/16.

Participation in training "Transforming Communities through Level 5 Leadership" sponsored by the US Embassy-Cotonou and Mr. Gregory Van Duyse 6/10 to 10/10/2014.

Participation "English Training Program-Capacity Building" organized by the US Embassy-Cotonou 04/09/2013- 26/03/2014.

Participation in training " Control and Observation of elections " organized by the African Network with Electoral Competence, RACE and the Embassy of the United States in Benin of 12 to 15 /11/ 2013.

Consultant for carrying out a market study for the SGB Bank (General Society Benin) concerning the establishment of a branch of that bank in 2012 in a department of Benin.

Participation in the evaluation and monitoring of the telephone and physical reception of staff of General Society in 2012.

Co-consultant in the evaluation and monitoring of the telephone and physical reception of CFAO MOTORS Benin customers in 2011.

- Calls staff of the sales department, technical service, legal, executive assistants and customer service,
- Appreciation of the home, understanding problems, referral to the appropriate service, resolution of the problem.

AREAS OF EXPERTISE

Project management, Risk assessments, Administrative task, Finance, Event coordination, Strategy development, Lobbying, Communication and Marketing.

ASSOCIATIVE LIFE

Teacher of catechesis for children of the 2nd year.

Member of International NGO "Global Youth Innovation Network (GYIN).

Founder Member of Lions Club Cotonou les Oliviers and Chairman of the Health, Environment and Major Endemic Committee during 3 terms (2010 to 2013).

SKILLS

Languages: French (Native), English (Good), Spanish (Beginner).

Computer: Microsoft Office, Experience in Windows, SPSS

REFERENCES

- 1- **Larissa Kougblenou-Siebens**, eLearning Benin Project Team Coordinator, IT Analyst, Business Management, World Bank Washington.
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- 2- **Amen Abiassi**, Head of Institut Supérieur de Commerce International de Dunkerque (ISCID-CO) FRANCE, Professor and CINC & MAB mentor's
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- 3- **Mathias ODJOUSSOU**, General Manager of La Passerelle NORD-SUD, Lecturer-Researcher at Université de Rennes II
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